



Invest International

We invest in Dutch solutions
for global challenges

October 20, 2022

Invest
International



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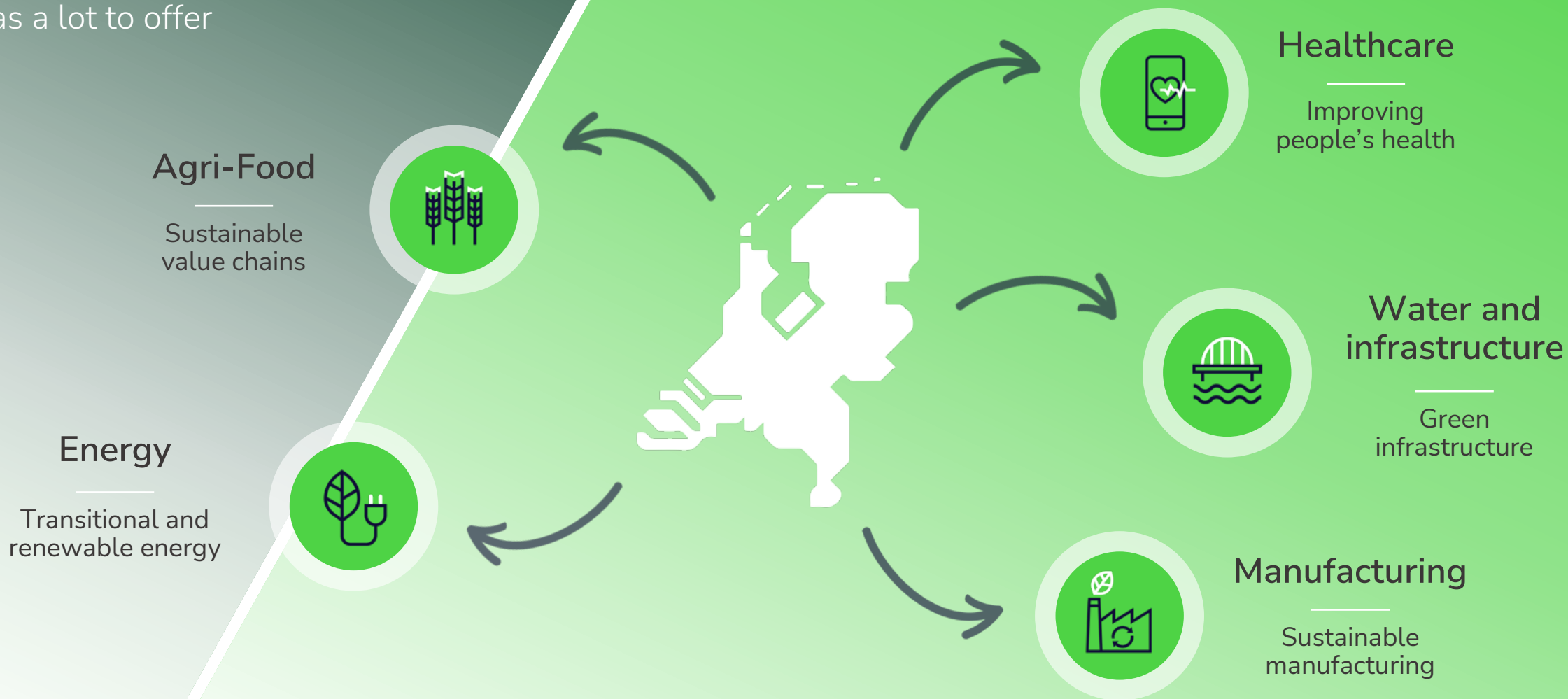
Who we are

- Established in October 2021.
- Shareholders: Dutch Ministry of Finance (51%) and FMO (49%).
- Resources:
 - Capital of EUR 833 mln
 - Existing public grant schemes (EUR 1.5bn)
 - Project development funds (9mln +)



Our impact themes in the five sectors

in which the Netherlands
has a lot to offer



Overview of Running Projects



1 billion committed to infraprojects in emerging markets



About **300 million** committed loans



Of which **200 million** SME loans



About **30** projects in development

Who we work with

Start-ups and SMEs



National Governments



Mid and Large Corporates



Financing small size transactions for Start-ups & SMEs

Strictly additional to what the market already offers built around the following pillars:

- Buyer Credits:
 - Dutch purpose credit lines with local banks as a strategic partner (Access Bank, TDB bank, etc.), either ADSB covered or not covered.
 - Short format non-negotiable loan agreements and short internal credit process for loans up from EUR 5mln (often ADSB covered).
- Supplier Credits:
 - Focusses on funding third parties (brokers/agents) that can process supplier credits of amounts up from EUR 300k (Invest is not executing the discounting). ADSB is providing a direct guarantee to the third party.



Financing for Mid & Large Corporates

- Tailor-made financing solutions to stimulate exports from the Netherlands and create impact on SDG.
- Next to traditional ECA & PRI covered transactions, we also provide (uncovered) commercial loan facilities to both public and private sector clients in emerging markets.
- We have a solution-based approach: mapping sources of commercial and/or concessional funding in- and outside Invest International to develop enabling financing solutions.
- Given Invest international's position as being additional to commercial financiers, sophisticated and financial engineering is required to develop optimal solution.



Investment Criteria

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Financial co-investment in the Development phase

Project horizon to financial close 2-3 years

Contribution up to 50% of the project related expenses

Contribution from €100,000 to €1,000,000

No support for Dutch companies in a tender process

25% premium for capital repayment upon financial close

Developer to be financially and operationally able to develop the project and achieve scaling,

State Aid compliant

Technology at least having achieved technical readiness level 7 out of 9

We work with

Governments of Partner Countries

Looking for green impact financing

And we offer

- ➔ **Green infrastructure projects**
that contribute to the SDG's
- ➔ **Concessional finance**
and technical assistance



'Green' infrastructure projects that we support



Energy-efficient water treatment plants



Coastal protection

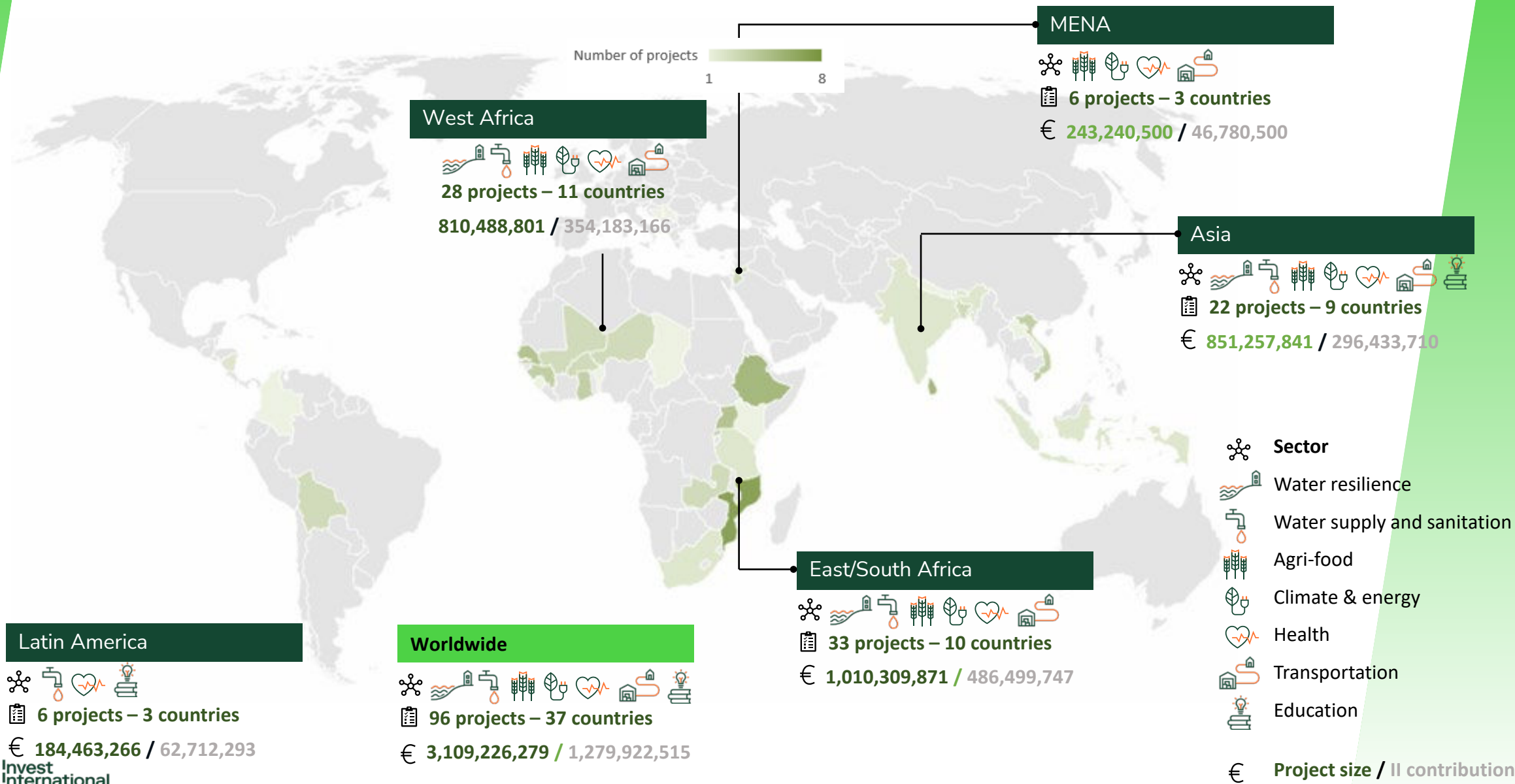


Renewable energy production



Climate smart hospitals

Portfolio public infrastructure



Public infrastructure development

We provide government-to-government financing for project development and implementation.

We guide, catalyse, and finance project development, support building necessary institutional capacity, supervise procurement and tender-processes with and for local authorities, assess feasibility studies, engage with both private and public sector, project structuring (financial and operational), monitor and evaluate impact results.

We do this through two main instruments:



Develop2Build: Grant for project development

- 100% government grant
- For feasibility/ESIA studies
- up to EUR 1 million
- Leading to infrastructure projects ready for tender



DRIVE: Grant for implementation

- Up to 50% grant of total project costs
- Matched with gov't own budget and/or co-financed with IFI/bank loan
- Total project value: ~ EUR 5-60 million
- Leading to infrastructure implementation and green impact

Public infrastructure development

Development phase (D2B)

Estimated timeline: 18 months



Structuring phase (D2B/DRIVE)

Estimated timeline: 30 months



Implementation phase (DRIVE)

Estimated timeline: 48 months



Our impact & ESG commitments

SDGs

Ensuring that two-thirds of our total committed portfolio contributes directly to SDG 8 (Decent Work and Economic Growth) and SDG 13 (Climate Action)

Climate

Realising a carbon-neutral portfolio, reducing our operational carbon footprint and aligning with the Paris Climate Agreement.

Dutch Economy

Accountability for taxpayers, supporting Dutch technology and/or economy.

Decent Work

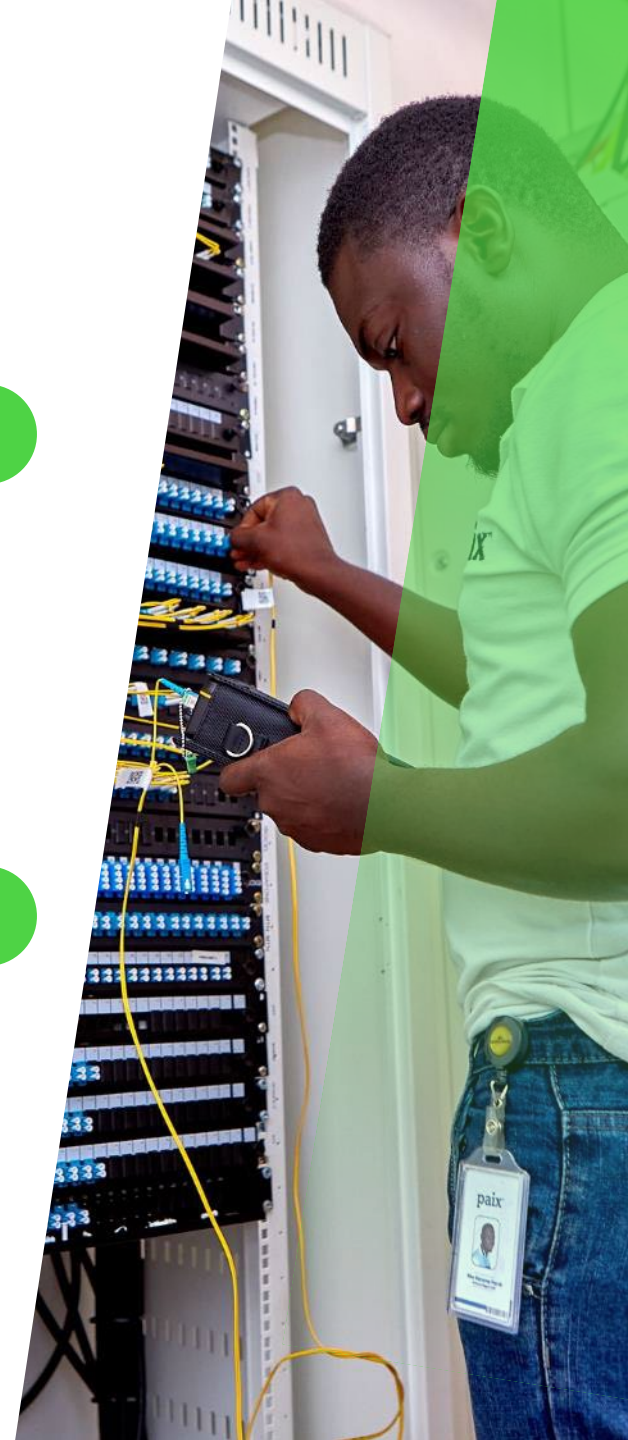
Creating decent jobs – with living wages, equality and better employment conditions.

Human Rights

Respecting human rights in our investments and operations in line with the UN Guiding Principles on Business and Human Rights (UNGP).

ESG

Supporting our clients with good ESG risk management practice, in line with IFC Performance Standards and OECD Guidelines.



Healthcare: towards a health seeking population

- Despite progress in combatting diseases like TB and polio, the burden of non-communicable diseases like cancer, diabetes and hypertension continues to grow. For these diseases, prevention is important and lifestyle changes crucial to avoid NCDs.
- Prevention and awareness are a key component of the primary healthcare activities which we seek to strengthen, in cooperation with local partners, also covering health financing and alignment with the national Health strategy of the recipient country.
- The Netherlands has built up a substantial product and knowledge base that has been tested abroad and can make a difference locally, for improving the affordability, availability and quality of care.
- Our focus is aligned with the Dutch Global Health Strategy, where we keep an active involvement in the implementation thereof.



Main impact transitions in Healthcare

SDG 3 - Ensure healthy lives and promote well-being for all at all ages

Maternal, neonatal and under-5 mortality reduction (SDG 3.1 & 3.2)

Reduce by one third premature mortality from non-communicable diseases through prevention and treatment and promote mental health and well-being(SDG 3.4)

Achieve universal health coverage, including financial risk protection, access to quality essential health-care services and access to safe, effective, quality and affordable essential medicines and vaccines for all(SDG 3.8)

Secondary: SDG 8 - Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all, by the direct benefits such as a healthy population, as well as the indirect benefits of micro economies stimulation around our Health projects

Strategic approach

Focus on:

- We will look at Health service provision solutions that are an integral part of a well functioning Healthcare provision system, national programs and policies and are financially and operationally sustainable.
- Individual investments can seek impact at any level of the Healthcare system whereas our system design approach can lead to any combination of infrastructure, capacity building, multiyear related services and innovative interventions.
- As much as we see the need for private initiatives in healthcare to bridge the gap by 2030, coordination or integration with the public investments is essential to systemically strengthen the entire healthcare service and amplify our impact.

How to achieve impact?

- Impact is achieved through investing in health supply, ensuring demand and financing are also properly addressed.
- As specific topics, eHealth solutions are of interest to reach the underserved and leverage the impact potential of our investments.
- Maternal and child health as likely component of the Global Health Strategy are a focus area, also based on the experience gained in the Netherlands. Maternal and neonatal mortality reduction is a key driver as well Disability Adjusted Life Years reduction.
- By knowing the Dutch healthcare market and the public players in the main LMICs, we will continue to arrange healthcare projects that contribute to a healthy population according to the National Policies.

Purpose

To run an 18-month pilot of three primary healthcare facilities to show that private management of a public mandate leads to better health outcomes to convince the County to provide the consortium with a mandate for a concession under a PPP



**January
2018**



**Health
System
Strengthening**

€1,000,000

Purpose

Co-fund the Preliminary Feasibility Study and ESIA for the preparation of the construction, operation and management of a teaching hospital in Dhaka, sponsored by Prime Bank Foundation.



June
2020



PHILIPS



€323,860

Purpose

Ghana Western Region, 6 Public Health Facilities with extra attention to quality control, capacity building and O&M

Currently
implementing



€7,5MIO
(32,75 % OF 23M)

Purpose

TB Case Detection, equipping 52 facilities, training, software; in O&M phase.
Delft Imaging. Impact Evaluation



€6,2MIO
(32,75 % OF 19M)

Purpose

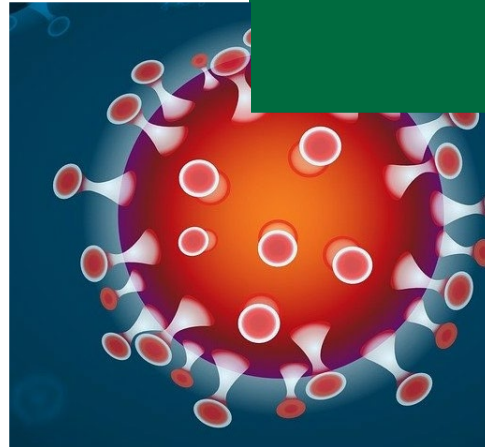
To implement a COVID response app in Ghana for smartphones which was subsequently converted to a self management tool for hypertension and diabetes. Further roll out is being financed by the Norwegian Agency for Development Cooperation



€337,352



Luscii



July
2020



**UNIVERSITY OF GHANA
MEDICAL CENTRE LTD**

World Class Patient Care, Training and Research



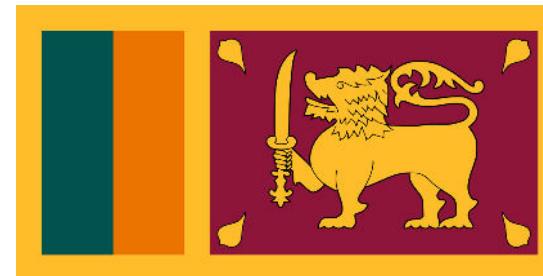
Norad



Erection at the site



OT complete



Medical fixed equipment

SRI LANKA N. PROVINCE HEALTHCARE INFRASTRUCTURE UPGRADE

1. POINT PEDRO BH

- A&E (level 2)
- OT
- ICU
- Outpatient
- Radiology
- Pathology Lab
- Labor/Delivery +OT
- Medical wards

Surgical wards

2. KILINOCHCHI DGH

- Centre of Excellence for Maternity and Women's Health

3. MANKULAM DH

- A&E (Level 1)
- Provincial Rehabilitation Centre (central for the whole Province)

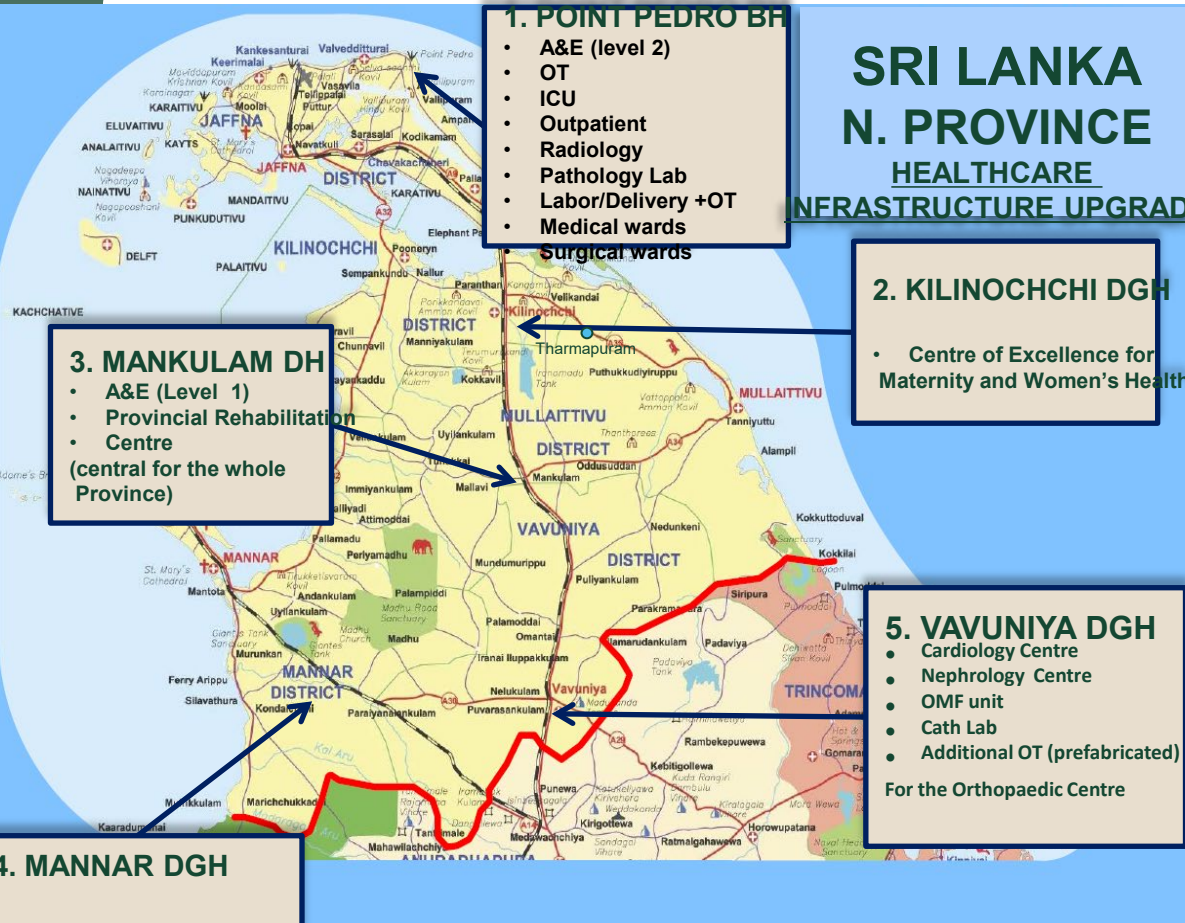
5. VAVUNIYA DGH

- Cardiology Centre
- Nephrology Centre
- OMF unit
- Cath Lab
- Additional OT (prefabricated)

For the Orthopaedic Centre

4. MANNAR DGH

- OT and ICU complex



Purpose

Introduce high-quality, affordable ICT-based solutions to technologically enable healthcare providers in Indonesia with a specific focus on risk management of cardiovascular diseases risk management and diabetes mellitus by introducing the solution to ten clinics in West Java, Indonesia as a proof of concept for the local market and to determine the feasibility of the solution in Indonesia.

April
2022

The screenshot shows the AfyaPro 2.0 ConnectedCare web interface. At the top, there's a navigation bar with "ANTRE PASIEN" selected. Below it, patient information for Meena Mohamed Ally 29/F is displayed, including her code (0000001114), phone number (765674433), and email (mutaliving@gmail.com). A menu bar below the patient info includes options like "Overview", "Kuesioner", "Exams", "masalah", "Isi", "Vital", "Pengukuran Diri", "Plans/Actions", "laboratorium", "Radiologi", "Prosedur", "Obrolan", "Dokumen", and "COVID-19 Screening". The main content area is titled "Kunjungan Perawatan Pascapersalinan" and shows a list of appointments under "Pertemuan". The right side of the interface displays "Detail Klien" with fields for patient code, name, DOB, and clinic number. Below that, "MOTHER'S VITALS" are listed with input fields for height, weight, BMI, blood pressure, heart rate, and blood sugar, each with a status indicator (e.g., "nil").

Detail Klien	
Kode Klien	0000001114
Nomor Klinik	124
Nama depan	Meena
Nama lain	
Nama keluarga	Ally
Jenis Kelamin	Perempuan
DOB	22/07/1993
USIA	29 Yrs

MOTHER'S VITALS			
Tinggi	176 cm	Bobot	7,0 kg
BMI	2,3 kg/m2	Lingkar Pinggang	99,0 cm
suhu	36,0 °C	Tekanan darah	120/80 mm Hg
Denyut	60 /min	Pernafasan	24,0 breaths/min
Gula darah	7,0 mmol/L		

DGGF
Financing
opportunity

€389,700

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