The Netherlands-China
Life Science & Health Knowledge Hub

Gateway to China

Initiative for Dutch Life Sciences & Health Companies to China



A Public–Private Collaboration

- The Life Science and Health (LSH) Knowledge Hub is a collaborative initiative in partnership with Philips, the Dutch representations in China*, Task Force Health Care and the Netherlands Enterprise Agency (RVO).
- Together, these organizations combine industry leadership, government support, and sector expertise to create a strong ecosystem that helps Dutch LSH companies succeed in China.
- From the public side 1-to-1 advice to companies is offered, incl. making connections within and outside of the public network and utilize instruments like trade and fact finding missions.
- From the private side, Philips offers its experience in the Chinese context and connections to its extended network in China.

Why?

For many SMEs, entering China alone can be costly, complex, and time-consuming. By working together through the LSH Knowledge Hub, companies benefit from:

- Shared knowledge and experience
- Reduced market entry barriers
- Stronger credibility through a trusted Dutch network
- Access to established relationships and institutional support

Goal

The LSH Knowledge Hub aims to:

- Support Dutch LSH companies in exploring and entering the Chinese healthcare market as a team rather than alone
- Facilitate innovation partnerships and commercial opportunities
- Strengthen long-term cooperation between the Dutch and Chinese healthcare ecosystems
- Showcase the Netherlands as a global leader in health innovation



What this collaboration could mean to you

The LSH Knowledge Hub provides practical support and strategic connections for Dutch SMEs looking to explore or expand in the Chinese market. Key benefits may include:

- **Market Access & Expert Insights**
  Access to up-to-date information on the Chinese healthcare market, policy developments, and regulatory pathways.

- **Collective Visibility**
  Participation in joint missions, events, and innovation showcases that strengthen the presence of Dutch health care innovation in China.

- **Strategic Network**
  Connections to hospitals, research institutes, government, stakeholders, and business partners in China through the Dutch diplomatic and industry network.

- **Soft Landing Support within China**
  Guidance on market entry strategies, partner matchmaking, regulatory requirements, and pilot opportunities. Dutch companies may have the opportunity to temporarily work from the Philips Innovation Office in Beijing, Shanghai and Guangzhou, providing a landing point within China's health innovation ecosystem.

Who the LSH Knowledge Hub Is For

The LSH Knowledge Hub is open to Dutch companies in the LSH sector that are interested in exploring business, innovation, or cooperation opportunities with or in China.

In its initial phase, the LSH Knowledge Hub will focus particularly on companies whose activities are closely connected to the LSH ecosystem China, active in:

- Medical equipment
- Medical technology
- Digital health and hospital solutions
- Other innovations relevant to the healthcare provider ecosystem

This focus helps ensure strong market alignment and practical entry opportunities through existing industry networks.

Interested in Joining?

Dutch LSH companies interested in exploring opportunities in China are invited to engage with the LSH Knowledge Hub and become part of a collaborative initiative connecting Dutch innovation with China's rapidly developing LSH sector.

Joining means you get access to the services described above, and being connected to other companies in this public-private partnership.

Reach out for more information:

- The Netherlands Embassy in Beijing: pek-vws@minbuza.nl
- RVO: Contact Netherlands Enterprise Agency | RVO.nl

* The Dutch representation in China is an active network including the Dutch Embassy in Beijing; Consulate-general in Shanghai, Guangzhou & Hongkong; and Netherlands Business Support Office (NBSO) in Chengdu, Nanjing, Qingdao & Shenzhen.